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THE RESIDENTIAL MARKETPLACE

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BROKERS WEEKLY

DONE DEALS

Covering all the bases

DJK Residential agent Carole Armstrong represented both sides in the \$5.9 million sale of a two-bedroom, 3-bath condo at 3 Lincoln Center.

The buyers, from New Jersey, bought the apartment at 160 West 66th Street as a second home, after a nearly two-year search with Armstrong for their ideal second home

“The apartment they ended up buying was the same floorplan in the same building as one of the first properties I showed them,” said Armstrong.

“After showing them other properties over the span of a year and a half, they kept coming back to the original unit. We located a similar unit that was for rent and negotiated a contract to purchase the apartment, however we never arrived at a signed contract.

“In the meantime, I was contacting the building owners of the same line. One of those owners contacted me and said they might be interested in selling. I arranged for my clients to see the apartment and negotiated a purchase price.”

The unit has panoramic views of the Manhattan skyline and Hudson River, a washer and dryer, updated kitchen, and walk-in closets in the bedrooms.



CAROLE ARMSTRONG