

Q&A with Space Marketing Shop's Brian Hughes



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Real Estate Spotlight: Brian Hughes

The Court Square Blog recently caught up with Space Marketing Shop's Brian Hughes^[2], who works out of the Long Island City location on Vernon Blvd. Here's what he had to say:

The Court Square Blog: Tell us about your real estate practice.

Brian Hughes: My current focus in real estate is in commercial transactions and residential sales. Recently I made the transition to a local LIC firm which helped place me in the position to really take on the local market, and also have ease of access to Manhattan, Brooklyn, and the rest of Queens.

TCSB: Why do you think Court Square is a good place to purchase?

BH: Court Square is just starting to pick up speed with new development emerging and commercial starting to take off. There are new condo and rental projects coming to market over the next few years that will change the face of this entire neighborhood. The area has been very appealing to buyers as people see the long term / future value of Court Square, and LIC in general. If buyers really want to make a solid investment in the area they should begin looking now, as prices will continue to rise and inventory is increasing very slowly in the area at this time.

TCSB: Court Square is still missing a lot of retail. How long do you think it will take Court Square to reach its potential?

BH: The area is already picking up in terms of retail, and I think when a few more projects get underway and others have reached completion, this will show people the true potential of the area and create an immense draw to the Court Square area specifically. There are already some great food / beverage establishments coming to the area, and local builders are also working hard on continuing to try and attract new retail, as well. My prediction is retail will be in full swing within the next 3-5 years. Also, with Food Cellar opening a new location in the ground floor of the LINC, that is going to be a huge factor in growth for the area. They have done well in their other location, and have the confidence in the Court Square area to open this new space.

TCSB: How do we get in touch with you to find out more? My current focus in real estate is in commercial transactions and residential sales.

BH: You will find me almost any day at the LIC Office for Space Marketing Shop^[3], 47-36 Vernon Blvd | 1L, by email at brian@space-ms.com, and by phone 818-461-4121 / 212-564-4749.

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